

Nyloplast[®] Project Sales Support

Quote Service & Reporting • Project Services • Technical Assistance

Quote / Take-Off Service



Quote Job Based On Plans

- 1 PSS can provide take-offs & quotations on Public/Private Projects.
- 2 PSS can provide quotations on Nyloplast Specified Projects as well as providing quotations offering Nyloplast as an alternative to concrete.
- 3 Information for take-off can be submitted via e-mail, phone or fax to PSS representative.
- 4 Upon completion of the take-off, a submittal package will be sent to the salesperson with all relevant material pertaining to the project.

Submittal package will include:

- 1- Quote for Nyloplast Basins.
- 2- Specification drawings of Nyloplast Basins quoted as alternates to concrete structures.
- 3- Production drawings (if needed) for approval by engineers/contractors for the manufacture of Nyloplast basins.

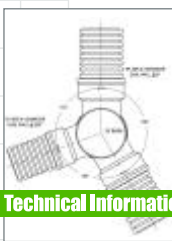
Project Searches Using Dodge Online



Dodge Plans On-Line

- 1 Project Sales Support can access the McGraw-Hill Dodge website, search projects by county/state, and download plans for take-off.
- 2 Searches can be done by using keywords such as "HDPE", "ADS", "Hancor" or "Nyloplast". These searches will allow us to find jobs that may hold an opportunity to sell corrugated HDPE pipe and Nyloplast basins.
- 3 Proactively searching for jobs allows the salesperson to make contact with engineers, distributors and contractors weeks prior to the bidding of a project, staying ahead of the competition!

Technical Information/Order Forms



Technical Information

- 1 PSS is available to engineers, distributors and the sales force for technical information on Nyloplast products.
- 2 PSS can fill out production drawings for orders that are ready to be placed.
- 3 PSS can be utilized to complete and check accuracy of order forms submitted by distributors and sales force.

Benefits of Utilizing Nyloplast Project Sales Support



Order Forms

- 1 Allows the sales force time to focus on building their own business and relationships with their customers versus doing technical take-offs from project plans.
- 2 Having exclusive access to viewing online plans means valuable travel time can be cut to the Dodge Plan Room locations. All it takes is a phone call or e-mail of Dodge reference numbers and Project Sales Support can download the plans, do the take-off and immediately communicate any Nyloplast opportunities that may be present.
- 3 Nyloplast Project Sales Support will become a partner with the salesperson and can follow the project from bidding to production.
- 4 PSS can track projects quoted and sold via quote report available to sales force.

Nyloplast Project Sales Support is here to provide quality customer service from the beginning to the end of the project.

LET NYLOPLAST PROJECT SALES SUPPORT WORK FOR YOU!

3130 Verona Avenue • Buford, Georgia 30518 • (866) 888-8479 • (770) 932-2443 • Fax: (770) 932-2490

Nyloplast[®] is a registered trademark of Nyloplast. ©2007 Nyloplast